



## Staff Focus—Jeanette Wright, After Sales & Contracts Co-ordinator ...

Jeanette is now in her 8<sup>th</sup> year of working for Jupiter play and is currently passing ALL the experience and knowledge that she has gained in that time to Siobhan, our Administration Assistant, in the hope that she will be able to escape and spend more time on the golf course!!

Jeanette is currently the point of contact for any issues that may arise on site with regard to installation, deliveries and spare part requirements. In the lead up to an installation, Jeanette ensures smooth project co-ordination to meet and exceed your expectations. Jeanette can be contacted at [jwt@jupiterplay.co.uk](mailto:jwt@jupiterplay.co.uk)

## Date for your Diary ..... Jupiter Play Seminar - 28th October 2009



After the success of Jupiter Play's seminar at the Dakota hotel last year, we are pleased to announce the date for this years educational seminar. We are delighted that Aileen Shackell, lead author of the Design for Play Guide, published by Play England, will be presenting on the 10 principles for creating successful play spaces and Tim Gill, author of Managing Risk in Play Provision, will be amongst the guest speakers on the day.

We will also treat you to a site visit looking at landscaped play areas in action.

A full schedule and details of how to register will be available within the next few months, so watch this space.....



## And Finally - CONGRATULATIONS



Congratulations to Simon, Area Manager, who has been with Jupiter Play for 5 years. A special memento was presented to Simon by Jo Walton, MD and founding Director, at a celebration lunch on the 6<sup>th</sup> of April. Simon's commitment, hard work and understanding of the play industry has contributed to Jupiter's success over the past 5 years- here's to plenty more!!

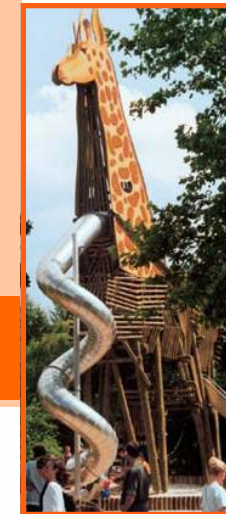
# The Planet

### Special points of interest:

- JUPITER GO UK WIDE!
- Pinewood School Case Study
- Product developments
- Jupiter Seminar 2009

## Jupiter go UK-Wide.....

Jupiter Play are delighted to announce our new UK-wide, exclusive distributorship agreement with German manufacturer FHS Holztechnik. The company, based in Arnsberg, was established 25 years ago and offers an extensive high quality, hand-crafted range of play equipment



– utilising many materials including Robinia Wood which gives that delightful 'quirky' finish to products because of its characteristics. FHS also collaborate with an artist to produce bespoke designs and project-specific equipment for that special something – such as the 16 meter giraffe shown designed and installed for Osnabruck zoo in Germany. The partnership between Jupiter Play and FHS heralds the dawn of a new era for Jupiter Play – particularly fitting since we are in our 10<sup>th</sup> Birthday year! It means



the start of development of our offering south of the border and as a result we are very excited to be bringing on board Kristina Hinks, previously Business Development Manager with Proludic Ltd, to head up our operation in England. Our launch will be formalised at Playfair 2009, held at Stoneleigh Park, Coventry on 23<sup>rd</sup>-24<sup>th</sup> June – Hope to see you there!

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## Inspiring Projects Pinewood School- West Lothian ....



Pinewood School in Blackburn is the only school in West Lothian which caters for children aged 5 to 18 who have a range of additional needs such as autism, Down's syndrome and children with physical disabilities.

In May 2008, two parents decided to embark on an ambitious project; to raise enough money to install a fantastic playground for the children that attend the school. Due to their varied disabilities, the children at Pinewood School do not have the same opportunities to access community play parks, and replacing the schools tired playground with a safe, stimulating one, would really enhance the children's lives.

By August, the funds had begun to rise rapidly, to £60,000, and the school were informed that they had been short-listed for the Big Lottery Peoples Millions awards. Peoples Millions is a joint venture between The Big Lottery and ITV that funds projects that benefit local communities and those most in need. When a short film on why their project deserved the funding was aired on ITV

alongside another project selected as a finalist, the viewers voted and Pinewood School received over 12,800 votes to secure the £50,000 funding they needed. Only 5 months after beginning the journey to raise £100,000 they had exceeded this by £15,000 and could go ahead with the play area they had dreamt of.

Pinewood School contacted Jupiter when they started fundraising in May 2008 with a design brief 'to create a safe and stimulating play area for children aged 5-18 with a range of additional needs and physical disabilities'.

Once the Big Lottery had confirmed the funding, Pinewood School contacted 3 play provision companies and issued a tender. Working to a tight deadline, Jupiter were able to source equipment meeting all the needs highlighted in the tender and create a truly inclusive, stimulating and challenging play area for all of the children to enjoy.

The equipment selected offers a wide range of play opportunities, from musical play with the drums, chimes and rain stick to an outdoor classroom for alfresco learning and the Inclusive Play Exosphere for competitive and interactive play.

These play opportunities are important for all children but can be a lifeline for children with learning difficulties or physical disabilities to give them a sense of self, boost their confidence and allow them to make their own choices.

*'Jupiter Play's design was carefully thought out and the equipment had been specifically chosen to meet the needs of the children. We are thrilled with the final design.'*

Lynsey Findlay- Treasurer, Pinewood School Parents Association

## Jupiter Launch Boulder Range ...



Jupiter Play's new range of climbing boulders has been developed alongside professional rock climbers to offer a unique and challenging play feature for inclusion in any design.

The different faces of the boulders offer differing levels of challenge depending on the ability of the user to cater for novices to the seasoned pro! Their natural appearance allows them to blend into any site and the selection of 4 sizes will suit any budget, site and age range. Their lightweight construction provides an easy way to install a focal point unit that offers excellent play value for money. We have already installed these boulders in sites in Scotland and England and would be delighted to provide you with further details on request. Please contact Jenny for more information.

## Proludic - Product Developments ...



Proludic have announced the addition of a benches and bins, metal post providing an alternative to the traditional version to the styles.



The Diabolo and street furniture range are a range of featured in the new catalogue from multiply units.

Proludic- **Selection**. This catalogue offers a snapshot of each of the ranges available allowing you to view all the ranges before requesting further details. It is a quick reference guide to allow easy specification and comparison of the broad range of products available from Proludic. Please design fencing option and unique new contact Siobhan for your copy.



## DCE Falkirk- Parks & Play Seminar

29<sup>th</sup> October- Park Hotel, Falkirk ...

This is a great opportunity to come along and listen to speakers on a variety of topics, including our very own Jenny & Jo! The seminar programme is combined with a supplier exhibition allowing you to catch up on product developments, discuss any projects that you have on the go and network with other delegates.

For more information and to register visit [www.directcontactexhibitions.com](http://www.directcontactexhibitions.com)